



YOUR FIRST CHOICE IN DAIRY DESIGN AND CONSTRUCTION

QUALITY INTEGRITY INNOVATION

## Catching up with Nigel

What an unprecedented Autumn for us all. I want to start this column off by thanking all our staff, subbies, suppliers and of course you our clients, for your support in such unfamiliar times. Current events have highlighted that farming is still the backbone of the NZ economy.



Even with many personal uncertainties, our whole team displayed real can-do attitudes and lateral thinking. It is this strength that means we are still here, not only looking forward to a busy future, but with new offerings.

I'm excited to introduce our new cost effective dairy option – **The Customised Dairy**. As you'll see later in this issue, we've set up a new pricing system allowing you to customise your shed further than ever before - while retaining our fundamentals: a great job at a fair price and delivered on time.

And what I can say right here and now is that there will be no compromise on our quality and regulation compliance.

There are so many features you can choose or not choose to have in the design of your dairy, and how they are achieved with different cost options.

But sometimes lots of choice can become overwhelming, right? So this is where our support comes in. You see all the options but we simplify and personalise the route for you, making sure you understand the implications of choices and helping you identify what is and isn't relevant to you.

I can't wait to share the Customised Dairy approach with you.

**If you felt RBS wasn't the right price range for you, give us another look – your price range is our price range.**

Nigel

## Current & Future Work - busy times ahead!

### Current Work

- Concrete lanes *Bankside*
- Effluent area *Bankside*
- Customised construction *Halswell*
- Garage/Sleep out *Canterbury*
- Herringbone shed alterations *Canterbury*
- Labour supplied for concrete work *Canterbury*
- 54 Rotary *Balclutha*

### Forward Work

- Tanker pad *Ashburton*
- Vat Stand *Hororata*
- Yard extension *Hororata*
- Feedpad maintenance x2 *Canterbury*
- Minor concrete work/slabs x 3 *Canterbury*

Our diary is now filling up through to the end of the year. If you have maintenance jobs you want done during dry off, give us a call ASAP - Nigel (0274 270 557) or Alan (021 575 188).

**If your plans are 1-2 years away, now's still good for that preliminary chat.**

## Feature Project

This feature shed photo from January this year shows a brand new 54 bail rotary in Canterbury. Now nearing final completion, it was built in close proximity to an existing shed, so yard facilities can be shared. This also meant milking had to continue while we built – which it did with no disruptions.

The aerial shot gives a good perspective on future proofing discussions with our client around eventually transforming the existing herringbone slab and yard into a feedpad. This is a great example of the talks we're having with many clients about how their existing farm buildings can evolve to meet changing needs.

In another piece of efficient planning, the client recognised that while we were already on site was a good time to get other concreting yard work done. So this project also features a calf feeder washdown area next to the tank stands.

As well, they asked us to concrete the existing laneway - an excellent way to minimise mud and keep things easy-clean on the yard.

Alan says

***'Clients often ask us to do other jobs while we are on site, and we like to oblige and fit these in if at all possible, as it makes things really cost-effective if we are already on location.'***

## Hot off the press

Of course many industry events, seminars and gatherings have had to be postponed this autumn. We look forward to supporting these in the not too distant future, and to catching up with you too!

Read about Nigel and Alan discussing great teams in the Autumn edition of **Business Rural**, pg 47: [publications.waterfordpress.co.nz/business-rural/46/](http://publications.waterfordpress.co.nz/business-rural/46/)



## Introducing The Customised Dairy

During the lockdown we've been busy reviewing client feedback- it told us you see RBS sheds as high quality and high spec.

Also that we are not the cheapest way to 'just get the milk in the vats'.

Our research shows that there's now more demand than ever for 'lower cost dairies with less frills'.

We looked for a way to translate this into cost-effective without compromising quality – and the result is **The Customised Dairy**.

By unbundling all our shed features and variables you get to pick and mix to arrive at the shed you want...

- You make the choices
- You decide what's important to you
- Full transparency of options
- Future proofing/upscaling accommodated
- Budget selected by you
- Our full support so you understand the implications of each choice
- High quality retained throughout
- No compromise on regulation compliance

You won't get overwhelmed by choice - we guide and support you.

Why not get Nigel or Alan out to put you in the driving seat for your Customised Dairy - Nigel 0274 270 557 or Alan 021 575 188

## Contactless Cattlestops

These are really proving popular and great value. Super-fast to install, can be done as a contactless job and ready to use immediately – this one had a concrete truck drive over it less than an hour after it was finished.

Eliminating two headaches in one, the cattlestop just means no more getting on and off the bike to open and close that gate, and no more stock wandering worries. Too easy! And with winter coming the last thing you want is that call to get stock off a dark road.



Newly installed cattlestop.

## Working From Home

Like many of you, our team worked from home during lockdown. Of course it had it's challenges and we had to get a teenager to show us Zoom etc, but we soon got into it.

There were distractions to navigate – toddlers, pets, baking...

The novelty soon wore off, and we found ourselves fitting into a routine, albeit a new one. Nigel's view was to make the best use of this time by thinking about how to work smarter in the post-lockdown world, and what we needed to do to prepare for that.

(see The Customised Dairy in this issue for what we came up with!)

Our lockdown lesson? A great reminder to see the opportunity in waiting time and use it.



## Locals Supporting Locals

Recent times have certainly made us appreciate local businesses. We are pleased to be a supporter of DFMS, another business also based in Darfield.

DFMS is well known in the local farming scene and offers consulting and support in areas such as financial planning, environmental, recruitment and farm management.

Their day to day advice and mentoring support is used by many in the local area.

[www.dfms.co.nz](http://www.dfms.co.nz)



## Contact us

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## Get in touch

We hope you enjoy our newsletter. If you have any news, feedback, or to unsubscribe, just contact Jo at: [admin@ruralbuilding.co.nz](mailto:admin@ruralbuilding.co.nz)

## We're Social

We love keeping in touch with you, and letting you know what we're up to. Click on the icons for the latest. **Alan** tweets on-site updates. Watch **Nigel's** snapchat story videos – snapcode: hodgee\_3. **Barbara** and **Jo** post our latest on instagram and fb – send us your best pics too!

